

Buying or Selling?

{TEN GOOD REASONS} TO USE A MORTGAGE EXPRESS ADVISER

1. **Get professional, objective advice on your financial options.**

Mortgage Advisers are not restricted to any one bank or range of products. They work for you and can make objective recommendations on financing solutions through a variety of lenders.

2. **Save time with convenient one-stop-shopping.**

Mortgage Advisers do the research and shopping for you so there's no need for you to waste time organising appointments with competing mortgage lenders when you could be house-hunting!

3. **Negotiating on your behalf.**

Negotiating can be stressful. Mortgage Advisers act in your best interest and do all the negotiating to secure competitive rates and terms that make sense for you.

4. **More choices.**

With a network of major lenders and products to choose from, Mortgage Advisers can source your ideal mortgage options from banks, credit unions, nontraditional lenders and more.

5. **Assurance that you're getting the best rates and terms.**

Mortgage Advisers have the negotiating power because lenders compete for their business. To you that means the best rates and terms for your individual needs.

6. **Fast and efficient.**

From the initial assessment of your unique situation right through the closing process, transactions move quickly when working with a Mortgage Adviser.

7. **Pre-qualifying.**

A Mortgage Adviser can assist you to work out the maximum amount the lenders will loan to you for the purchase of your home. Mortgage Advisers will help you to work out your finance options and can even assist you to lock in the interest rate for guard against interest rate fluctuations.

8. **Expertise.**

Mortgage Advisers are specialists providing expert advice and guidance on mortgage products, interest rates and current housing market conditions.

9. **No cost to you.**

Mortgage Advisers are paid by lending institutions which in the vast majority of cases means there's no cost to you and no surprises.

10. **Ongoing support.**

Even after your successful mortgage transaction, Mortgage Advisers are a great resource for advice, queries or future referral needs.

A disclosure statement is available on request and free of charge.



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Glyn Slade

Authorised Financial Adviser

TESTIMONIALS

“After returning home from Australia we wanted to purchase a home here. My husband still works in Australia and after approaching the ASB and ANZ bank we were told that they would not lend to us. Feeling frustrated, we decided to meet with Glyn as we believed we needed to try every avenue. Glyn went over and beyond and got us approved with the ANZ bank. I was amazed at how understanding and helpful he was considering our situation. Our family are very grateful for everything Glyn has done for us. Thanks again. “

CARRIE AND THOMAS DAVIS

“We had absolutely no experience and were not sure where to begin. My Dad had worked in finance for many years and he suggested we see a mortgage adviser and referred us to Glyn. We could see instantly that he knew what he was talking about and decided we wanted his expertise on our side. He gave us accurate advice, walked us through the entire process painlessly, answering all our questions, and working out what we could and could not afford! We found the house we wanted and Glyn was able to work the numbers to make it a reality. We thought we were going to have to pay extra for his services (but the bank paid - not us!). Thanks Glyn.”

STEVE AND EMMA

“Thank you so much for organising our mortgage, your professionalism and tenacity in refinancing us was outstanding. We realise we were not easy clients, but you managed to get us a very competitive loan. You made what for us was a very stressful time almost stress free. We would have no hesitation recommending you to anyone. “

ANTHONY AND DYAN

“Glyn helped us get a top-up and made it a very easy process, kept us well informed throughout and we achieved a great result. We believe this was possible because of his experience and long standing relationships with many lenders. “

IAN AND NICKY

Contact Glyn Slade for expert Mortgage Advice:
A Franklin local who has been working with Counties Manukau families for 30 years.



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